

**NOTICE of PUBLIC MEETING of the
VILLAGE of CAMBRIDGE and Town of Oakland
CABLE COMMISSION**

Friday, May 20, 2022
7:45 a.m.
Amundson Community Center, 200 Spring St
Senior Room

AGENDA

1. Call to order
2. Appoint Chairperson
3. New Business: Discussion and Possible Action Regarding:
 - a. Overview of Current Equipment and the Need for Upgrading
 - b. Retail Sales Agreement Proposal from AVI (Audio Visual Integration)
4. Any Other Business, Updates, Concerns Regarding Cable Activities, Future Agenda Items
5. Adjournment:

Lisa Moen, Administrator/Clerk

Note

- 1) Persons Needing Special Accommodations Should Call 423-3712 At Least 24 Hours Prior To The Meeting.
- 2) More Specific Information About Agenda Items May Be Obtained By Calling 423-3712.
- 3) Final Plan Commission Agendas Are Typically Posted By 4 Pm On The Friday Preceding The Regular Meeting At The Amundson Community Center, Cambridge Post Office, Cambridge News Office And Hometown State Bank, Badger State bank.

Retail Sales Agreement



AVI Systems Inc., 5201 Femrite Drive Madison, WI, 53718 | Phone: (608)221-8888, Fax: (608)221-9252

Proposal Number: 1094095
Prepared For: Cambridge/Oakland Cable
Attn: Gary Zibell

Proposal Date: March 03, 2022
Cambridge/Oakland Cable - Mobile Cart and
Headend Upgrade

Prepared By: Alan Harper
Phone: (608)807-1881
Email: alan.harper@avisystems.com

BILL TO

Attn: Gary Zibell
Cambridge/Oakland Cable
200 S Spring Street
Cambridge, WI, 53523
Phone: (608)423-3712
Email: gzibell777@gmail.com
Customer Number: CAC009

SITE

Attn: Gary Zibell
Cambridge/Oakland Cable
200 S Spring Street
Cambridge, WI, 53523
Phone: (608)422-2713
Email: gzibell777@gmail.com

COMMENTS

--Pricing per DOA contract 505ENT-M18-AUDIOVIDEO-00 (Discount off MSRP - Tightrope 10%, Middle Atlantic 45%)

--No charge for shipping

PRODUCTS AND SERVICES SUMMARY

Equipment	\$35,755.10
Integration	\$14,245.00
PRO Support	\$0.00
Shipping & Handling	\$0.00
Tax	\$2,525.61
Grand Total	\$52,525.71

Unless otherwise specified. The prices quoted reflect a discount for a cash payment (i.e., check, wire transfer) made by Customer in full within the time stated for payment on each invoice. Discount only applies to new items included on the invoice, and only applies if the balance on the invoice is paid in full.

All returned equipment is subject to a restocking charge. The prices are valid for 15 days and may be locked in by signing this Retail Sales Agreement.

Overdue balances are subject to a finance charge of 1% per month, or interest at the highest rate permitted by applicable law. In the event AVI must pursue collection of unpaid invoices, Customer agrees to pay all of AVI's costs of collection, including its attorneys' fees.

INVOICING AND PAYMENT TERMS

Per DOA contract 505ENT-M18-AUDIOVIDEO-00.

AVI uses progress billing, and invoices for equipment and services allocated to the contract on a monthly basis. Unless otherwise specified, all items quoted (goods and services) as well as applicable out of pocket expenses (permits, licenses, shipping, etc.) are invoiced in summary (including applicable sales taxes due for each category of invoiced items).

Customer is to make payments to the following "Remit to" address:

AVI Systems
NW8393 PO Box 1450
Minneapolis, MN 55485-8393

If Payment Method is ACH: Customer must make all payments in the form of bank wire transfers or electronic funds transfers through an automated clearinghouse with electronic remittance detail, in accordance with the payment instructions AVI Systems provides on its invoice to Customer.

A monthly summary of detailed equipment received is available upon request. Equipment received may be different than equipment billed based on agreed billing method.

TAXES AND DELIVERY

Per DOA contract 505ENT-M18-AUDIOVIDEO-00.

AGREEMENT TO QUOTE AND DOCUMENTS CONSTITUTING YOUR CONTRACT WITH AVI

Per DOA contract 505ENT-M18-AUDIOVIDEO-00.

AGREED AND ACCEPTED BY

Company

Signature

Printed Name

Date

AVI Systems, Inc.

Company

Signature

Printed Name

Date

CONFIDENTIAL INFORMATION

The company listed in the "Prepared For" line has requested this confidential price quotation, and shall be deemed "Confidential Information" as that term is defined in the T&Cs. This information and document is confidential and is intended solely for the private use of the customer identified above. Customer agrees it will not disseminate copies of this quote to any third party without the prior written consent of AVI. Sharing a copy of this quote, or any portion of the Agreement with any competitor of AVI is a violation of this confidentiality provision. If you are not the intended recipient of this quote (i.e., the customer), you are not properly in possession of this document and you should immediately destroy all copies of it.

SERVICES TO BE PROVIDED

INTEGRATION SCOPE OF WORK

SYSTEM DESCRIPTION:

Headend Upgrade

- Functionality Description:

The existing broadcast solution consists of (5) DVD players, 1 graphics PC, and a Leightronix MINI-T-NET switch/automation controller. A single CRT television is also installed in the equipment rack. An existing analog modulator is used to feed SD broadcast to Spectrum.

The upgrade will be a complete system replacement. A Cablecast VIO LITE OMNI server will be installed to replace the existing playout, and automation equipment with a single unit. It will be the responsibility of Cambridge to transfer all existing content, such as DVD, VHS, etc. to digital files that can be stored via the server's internal 8TB hard drive. An owner PC must be provided on-premises to run the accompanying software for file management and scheduling. The server must be connected to the Owner network as well as the control PC for this functionality. Additional VOD and streaming functionality require internet access from the network.

A single OFE VCR will be connected to the server's input for recording transfers of VHS tapes into the server as digital files. Existing DVD's are recommended to be 'ripped' to the OFE PC using a DVD drive and then transferred to the server via the network. All new content produced by the mobile system will be in digital format which can be uploaded directly to the server.

A new 17" LCD rackmount video monitoring solution is provided to allow viewing of the server playout. This monitor also includes audio monitoring capabilities. AVI recommends that Owner provide a cable box to connect to an alternate input on the monitor to verify content pre- and post- broadcast.

The new server provides the ability to play out scheduled shows and graphics via the built-in output, but also includes the ability to host a web streaming channel and video-on-demand (VOD) services. The streaming and VOD services are enabled by the Cablecast Reflect service which is a subscription service from Cablecast and is included in the price of this proposal for the first year. It can then be renewed annually if Owner desires. The proposal also includes a 5-year hardware manufacturer warranty (3 included with hardware, 2 additional purchased up-front) on the server and one year of software assurance. 10 hours of end user training to be performed by Cablecast are included in this proposal.

- Displays:

- The existing CRT television with built-in VCR will be removed from the rack and returned to Owner.
- A new Datavideo 17.3" LCD monitor will be provided and installed in the rack for viewing the playout of the Cablecast video server.

- Source Devices:

- The (5) existing DVD players and (2) scan converters will be removed from the rack and returned to Owner.
- The existing PC that sits on the floor will no longer be used and will be disconnected and set aside for Owner.
- A new Cablecast VIO LITE OMNI all-in-one cable broadcast, web, mobile and OTT video server will be provided and installed in the rack.
 - Server's Cablecast Automation software is controlled via mobile-friendly web interface for channel scheduling, automation, web and streaming app publishing, and more.
 - The unit includes 8TB (non-upgradeable) of storage for video files.
 - Cablecast CG software is included for graphic announcements, crawls, channel bug, and bug text.
 - Includes HD-SDI playout.
 - Includes HD-SDI input for recording.
 - Generates an H.264 HLS adaptive bitrate stream that pairs with Cablecast Reflect to deliver content to the web.
 - Includes Cablecast commissioning assistance and End User Training.
- One OFE VCR/DVD unit will be installed in the rack and connected to the HD-SDI input of the Cablecast server for transfer of existing VHS recordings to digital format. A Blackmagic Analog to SDI converter will be used to digitize and upconvert the signal.
- The existing RF modulator is very old and will be replaced. A new modulator from Blonder Tongue will be provided and installed in the rack. A down-converted composite video and analog audio feed will be connected from the Cablecast

server via a Blackmagic SDI to analog converter. The RF feed from the modulator will be connected to the existing RF feed in the control room. Owner to provide AVI with correct TV channel for broadcast and RF signal level requirement.

- Audio:
 - Audio from scheduled programming will be played via the HD-SDI output on the server, converted to analog, and fed to the new modulator.
 - Audio from the OFE VCR will be digitized by the new converter and fed to the HD-SDI input on the new Cablecast server.
 - The new rackmount video monitor includes built in speakers and 3.5mm headphone jack for monitoring playout of the Cablecast server.
- Controls:
 - The server's Cablecast Automation software is controlled via mobile-friendly web interface. Using an Owner PC connected to the same network as the server, the user would log into the server to perform all operations such as managing video content and graphics, scheduling playout, etc.
 - OFE VCR is front panel controlled
 - New Datavideo monitor is front panel controlled.
 - The existing Leightronix Mini-T-NET
- Equipment Location:
 - All equipment to be removed or installed will be within the existing rack in the control room. AVI will reuse existing shelves and may provide new shelves, hardware, etc. as necessary.
 - Equipment to be removed will be set aside in the room for reuse or disposal by Owner.

Mobile Production System

- Functionality Description: The existing mobile solution is a 2-camera setup with SD operator-controlled cameras, a switcher, graphics unit, and monitoring. Audio is provided by 8 wireless lapel microphones and a stand-mounted wired microphone. All switching and titling are performed live, and the program is recorded via VHS tape.

The upgrade is to be a complete system replacement (except for audio) maintaining existing use case while upgrading the quality to HD. The new cameras are also intended to be remote controlled. In addition to a switched program, the users would like isolated camera feeds to be recorded for archival and re-editing if desired.

A new standalone video switcher, separate PTZ camera controller, (2) HD PTZ cameras, and 4-channel HD video recorder will be provided. The switcher will allow familiar switching between the cameras and a separate OFE PC/laptop with PowerPoint for titling. A new side-by-side dual rackmount monitor will be provided for viewing the multiview on one and the switched program on the other. The recorder will be set up to record the switched program as well as both cameras as separate recordings.

- Displays:
 - The existing CRT monitors in the rack will be removed and returned to Owner.
 - A new Datavideo TLM-102 dual 10.1" LCD monitor will be provided and installed in the rack for monitoring the multiview and program outputs of the new video switcher.
- Source Devices:
 - (2) Datavideo 1080p PTC-140T PTZ cameras with HDBaseT receivers will be provided. These cameras will be used on the existing OFE tripods and will connect at the rack via 100' tactical Category cables to the receivers. (2) Blackmagic HDMI to SDI converters with HDMI loop will be used to feed the inputs on the new switcher as well as two inputs on the new recorder for ISO feeds.
 - An OFE PC/laptop with PowerPoint software can be provided and connected to the switcher via HDMI for CG/titling using the new switcher's Lumakey feature.
 - A fourth HDMI input is provided that can be used for an additional future camera or presentation content source.
 - The program output of the switcher will be routed to an input on the new recorder and to a Blackmagic SDI to analog downconverter, where it will be converted to SD and sent to a new Blonder Tongue RF modulator in the rack. This is to replace the existing analog modulator in the rack.
- Audio:
 - (8) Existing Shure wireless microphone systems sit atop the rack and will remain. These microphones are used to capture meeting participants.
 - The existing Shure rackmount mixer and auxiliary panel will remain for mixing the microphone signals to the new switcher audio inputs.
 - HDMI inputs 3 and 4 on the new switcher carry audio over HDMI.
- Switching/Recording:

- A new Datavideo SE500HD 1080p HD video switcher will be provided and installed atop a sliding rack shelf in the existing equipment rack. This device will switch between the two PTZ cameras and the two additional HDMI inputs on the unit. The preview and program feeds of the switcher will feed the new rackmount video monitors. The program feed will also route to the new recorder, and the SD broadcast modulator feed.
- A new Datavideo HDR-90 4-channel recorder will be provided and installed in the rack. Three of the inputs will be used to record the program feed, PTZ camera, and PTZ camera 2 to discrete video files. The recorder uses the Apple ProRes 422 codecs for recording, which are ideal for editing using an NLE such as Final Cut Pro or Adobe Premier. For upload to the new Cablecast server in the headend, the resulting file should be transcoded as an H.264 file using a computer in order to ensure proper playback and save space on the server's HDD. (2) 512GB SSD drives will be included with the recorder.
- Controls:
 - The SE500HD switcher is controlled from the front panel.
 - The PTZ cameras are controlled from a new Datavideo RMC-180 Mark II camera controller, which will be installed atop a shelf in the existing equipment rack. The cable whip to this controller will be long enough to allow the controller to be pulled out from the rack and set atop a table when in use.
 - The new recorder is controlled via the front panel buttons and touch screen.
 - The microphone volumes are controlled by the front panel of the OFE Shure mixer.
- Equipment Location:
 - Equipment will be installed in the existing mobile rack.
 - The PTZ cameras will include a hard case for transport that fits up to 3 PTC-140 cameras and power supplies.

User Orientation Scope

Included in every Project is our standard User Orientation. Specifically geared to the end-user, its purpose is to provide the necessary knowledge to confidently and comfortably operate the integrated system.

At AVI Systems, this is a critical element to the overall success of any project.

Our Orientation includes:

- **System Overview**
- **Basic User Operation**
- **Review of Selected Pro Support Plan**
 - How to contact AVI Support
- **Electronic versions of:**
 - All equipment manuals
 - As-builts CAD drawings
 - Manufacturer training documents or videos

Our User Orientation will be scheduled approximately one week after final commissioning. Our **Client Advocate** will contact you to set a time and review the details. Training will be approximately one hour at your location. The Client Advocate will also contact you 30 – 45 days after Orientation to check progress and develop an action plan if needed.

C. EXCLUSIONS: The following work is **not included** in our Scope of Work:

- All conduits, high voltage, wiring panels, breakers, relays, boxes, receptacles, etc.
- Concrete saw cutting and/or core drilling
- Fire wall, ceiling, roof and floor penetration
- Necessary gypsum board replacement and/or repair
- Necessary ceiling tile or T-bar modifications, replacements and/or repair
- Structural support of equipment *AVI Systems not responsible for building related vibrations
- Installation of ceiling mounted projection screen
- All millwork (moldings, trim, cut outs, etc.)
- Patching and Painting
- Permits (unless specifically provided for and identified within the contract)
- Unless otherwise stated the pricing in this agreement does not include prevailing wage or union labor
- Unless specifically noted lifts and scaffolding are not included

D. CONSTRUCTION CONSIDERATIONS:

In order to accomplish the outlined goals of this project, the Customer will be responsible for contracting with an outside entity to make the necessary modifications to the space as directed by AVI Systems. The costs associated with these modifications are not included in this proposal.

E. NOTICE: THIS SCOPE OF WORK IS DELIVERED ON THE BASIS OF THE FOLLOWING ASSUMPTIONS:

- The room(s) match(es) the drawings provided.
- Site preparation by the Customer and their contractors includes electrical and data placement per AVI Systems specification.
- Site preparation will be verified by AVI Systems project manager or representative before scheduling of the installation. All work areas should be clean and dust free prior to the beginning of on-site integration of electronic equipment.
- Customer communication of readiness will be considered accurate and executable by AVI Systems project manager.
- In the event of any arrival to site that AVI Systems is not able to execute work efficiently and definably progress, the Customer will be charged a fee to reimburse AVI Systems for all lost time and inefficiencies. At this time, the Customer will be presented a Contract Change Order and will/may halt work until acceptance by the Customer and rescheduling of the integration effort is agreed upon.
- Rescheduling and redeployment of AVI Systems technicians due to unacceptable site preparation may cause scheduling delays of up to 10 business days.
- There is ready access to the building / facility and the room(s) for equipment and materials.
- There is secure storage for equipment during a multi-day integration.
- If Customer furnished equipment and existing cabling is to be used, AVI Systems assumes that these items are in good working condition at this time and will integrate into the designed solution. Any repair, replacement and/or configuration of these items that may be necessary will be made at an additional cost.
- All Network configurations including IP addresses are to be provided, operational and functional before AVI Systems integration begins. AVI Systems will not be responsible for testing the LAN connections.
- Cable or Satellite drops must be in place with converter boxes operational before the completion of integration. Any delay resulting in extra work caused by late arrival of these items will result in a change order for time and materials.
- Document review / feedback on drawings / correspondence will be completed by the Customer within two business days (unless otherwise noted).
- The documented Change Control process will be used to the maximum extent possible – the Customer will have an assigned person with the authority to communicate/approve project Field Directed Change Orders and Contract Change Orders (see Appendix).
- In developing a comprehensive proposal for equipment and integration services AVI Systems' Sales Representatives and Engineering teams must make some assumptions regarding the physical construction of your facility, the availability of technical infrastructure and site conditions for installation. If any of the conditions we have indicated in the site survey form are incorrect or have changed for your particular project or project site, please let your Sales representative know as soon as possible. Conditions of the site found during integration effort which are different from those documented may have an effect on the price of the system solution, integration or services. To ensure that you have an accurate proposal based on your facility and specific to the conditions of your project, please review all project documentation carefully.

F. INTEGRATION PROJECT MANAGEMENT PROCESSES

AVI Systems will follow a foundational project management process which may include the following actions/deliverables (based on the size/complexity/duration of the integration project):

- Site Survey – performed prior to Retail Sales Agreement and attached
- Project Welcome Notice – emailed upon receipt of Purchase Order
- Project Kick-Off meeting with Customer Representative(s) – either by phone or in-person
- Project Status reviews – informal or formal – either by phone or in-person (based on the size/complexity/duration of the project)
- Project Change Control – comprised of Field Directed Change Order and/or Contract Change Order submittals (see Appendix)
- Notice of Substantial Completion (see Appendix) – at Customer walk-through – prior to Service transition

G. KNOWLEDGE TRANSFER (TRAINING)

- See User Orientation in Section B above.

H. AVI SYSTEMS INTEGRATION SERVICES RESPONSIBILITIES

AVI Systems will provide services/work for the project as described above in the Scope of Work or per the attached separate Scope of Work document detailing the scope of work to be performed.

- Provide equipment, materials and service items per the contract products and services detail.
- Provide systems equipment integration and supervisory responsibility of the equipment integration.
- Provide systems configuration, checkout and testing.
- Provide project timeline schedules.
- Provide necessary information, as requested, to the owner or other parties involved with this project to ensure that proper AC electrical power and cableways and/or conduits are provided to properly integrate the equipment within the facilities.
- Provide manufacturer supplied equipment documentation.
- Provide final documentation and "as built" system drawings (CAD) - if purchased.
- Provide system training following integration to the designated project leader or team.

I. CUSTOMER INTEGRATION SERVICES RESPONSIBILITIES

- Provide for the construction or modification of the facilities for soundproofing, lighting, electrical, HVAC, structural support of equipment, and decorating as appropriate. Includes installation of ceiling mounted projection screen.
- Provide for the ordering, provisioning, installation, wiring and verification of any Data Network (LAN, WAN, T1, ISDN, etc.) and Telephone Line (Analog or Digital) equipment and services prior to on-site integration.
- Provide all necessary cableways and/or conduits required to facilitate AV systems wiring.
- Provide all necessary conduit, wiring and devices for technical power to the AV systems equipment.
- Provide reasonable accesses of AVI Systems personnel to the facilities during periods of integration, testing and training, including off hours and weekends.
- Provide a secure area to house all integration materials and equipment.
- Provide a project leader who will be available for consultation and meetings.
- Provide timely review and approval of all documentation (Technical Reports, Drawings, Contracts, etc.).

PRODUCTS AND SERVICES DETAIL

PRODUCTS:

<u>Model #</u>	<u>Mfg</u>	<u>Description</u>	<u>Qty</u>	<u>MSRP</u>	<u>Price</u>	<u>Extended</u>
Cable Headend						
CBL-VIOLITE-OMNI	TIGHTROPE	Cablecast OMNICHANNEL video server, with SDI and HLS out - 8TB Storage	1	\$15,300.00	\$13,770.00	\$13,770.00
CBL-VIOLITE-OMNI-HA	TIGHTROPE	Hardware Assurance for CBL-VIOLITE-OMNI	2	\$1,530.00	\$1,148.00	\$2,296.00
CBL-REFLECT-BND	TIGHTROPE	Cablecast Reflect Live and Video on Demand Services	1	\$2,200.00	\$1,980.00	\$1,980.00
CBL-CO-PILOT-MONTHLY	TIGHTROPE	Cablecast Co-Pilot Service - Monthly	2	\$400.00	\$360.00	\$720.00
OFE	OWNER	Owner Furnished Equipment - DVD/VCR & RACK SHELF	1	\$0.00	\$0.00	\$0.00
OFE	OWNER	Owner Furnished Equipment - Owner PC/Mac for Server Control	1	\$0.00	\$0.00	\$0.00
BMD-CONVMASA	BLACK MAGIC	Mini Converter - SDI to Analog	1	\$195.00	\$195.00	\$195.00
BMD-CONVMAAS2	BLACK MAGIC	Mini Converter - Analog to SDI 2	1	\$195.00	\$195.00	\$195.00
AM-60-860	BLONDER TONGUE	Agile Audio/Video Modulator, LED Display with options 2,5 & 7	1	\$2,959.31	\$1,849.58	\$1,849.58
TLM-170LR	DATAVIDEO	17.3" LCD monitor with 3G/HD-SDI and HDMI inputs. (7U Rack Mount with adjustable vertical tilt)	1	\$1,209.00	\$1,178.78	\$1,178.78
HDSDI-10	RHC	10FT BNC M/M RG6 FLE	3	\$49.30	\$30.81	\$92.43
Sub-Total: Cable Headend						\$22,276.79
Mobile Production System						
SE-500HD	DATAVIDEO	4 input HDMI 1080p video switcher with built-in audio mixer.	1	\$1,199.00	\$1,169.03	\$1,169.03
HDR-90	DATAVIDEO	4K ProRes Recorder with a touch screen panel for monitoring and operating (Rack Mount Model). It all	1	\$2,649.00	\$2,582.78	\$2,582.78

HDD512-SSD	DATAVIDEO	512 GB SSD drive for NVS-40, HDR-80, and HDR-90.	2	\$176.00	\$171.60	\$343.20
TLM-102	DATAVIDEO	10.1" Dual LCD monitor with built-in vectorscope and waveform monitor. It also supports SDI/HDMI cro	1	\$1,329.00	\$1,295.78	\$1,295.78
BMD-CONVBDC/SDI/HDMI03G/PS	BLACK MAGIC	Micro Converter BiDirect SDI/HDMI 3G PSU	2	\$75.00	\$75.00	\$150.00
AVI-TBD-MATERIAL	DATAVIDEO	PTC-140T-6 PTZ Camera with HBT-6 HDBaseT Receiver	2	\$1,999.00	\$1,948.75	\$3,897.50
AVI-TBD-MATERIAL	DATAVIDEO	RMC-180 MARK II PTZ Camera Controller	1	\$1,199.00	\$1,168.75	\$1,168.75
HC-800FS	DATAVIDEO	Water/dust resistant high impact case. Includes: Precut foam that fit up to 3 PTC-150 or PTC-140 cam	1	\$349.00	\$340.28	\$340.28
BMD-CONVMASA	BLACK MAGIC	Mini Converter - SDI to Analog	1	\$195.00	\$195.00	\$195.00
AM-60-860	BLONDER TONGUE	Agile Audio/Video Modulator, LED Display with options 2,5 & 7	1	\$2,959.31	\$1,849.58	\$1,849.58
OFE	OWNER	Owner Furnished Equipment - (8) Shure Wireless, Shure SCM800 Mixer	1	\$0.00	\$0.00	\$0.00
DURACAT-100	RHC	100 FT DURACAT CAT6e SOLID RJ45-RJ45	2	\$99.58	\$62.24	\$124.48
HDSDI-10 SS	RHC	10FT BNC M/M RG6 FLE	3	\$49.30	\$30.81	\$92.43
	MIDDLE ATLANTIC	SLIDING SHELF	2	\$245.00	\$134.75	\$269.50
Sub-Total: Mobile Production System						\$13,478.31
Headend Integration						
AVIONSITE	AVI SYSTEMS	Engineering & Drawings Project Management On Site Integration Testing & Acceptance Cables & Connectors				\$8,835.00
Sub-Total: Headend Integration						\$8,835.00
Mobile Production System Integration						
AVIONSITE	AVI SYSTEMS	Engineering & Drawings Project Management On Site Integration Testing & Acceptance Cables & Connectors				\$5,410.00
Sub-Total: Mobile Production System Integration						\$5,410.00
Total:						\$50,000.10

Refer to Page 1 for the Grand Total that includes Taxes, and Shipping & Handling.